# [Translation for Reference and Convenience Purposes Only]

Please note that the following is an unofficial English translation of Japanese original text of the Notice of Convocation of the 98th Ordinary General Shareholders' Meeting of Mitsui Fudosan Co., Ltd. The Company provides this translation for reference and convenience purposes only and without any warranty as to its accuracy or otherwise. In the event of any discrepancy between this translation and the Japanese original, the latter shall prevail.

Securities Code: 8801

June 7, 2010

To the Shareholders of Mitsui Fudosan Co., Ltd.

Hiromichi Iwasa President and Chief Executive Officer **Mitsui Fudosan Co., Ltd.** 1-1, Nihonbashi Muromachi 2-chome Chuo-ku, Tokyo, 103-0022, Japan

# Notice of Convocation of the 98th Ordinary General Shareholders' Meeting to be Held on June 29, 2010

You are cordially invited to attend the 98th Ordinary General Shareholders' Meeting of Mitsui Fudosan Co., Ltd. Details of the Meeting are given below.

In the event that you are unable to attend the Meeting, please take the time to review the attached reference materials and exercise your voting rights by 5:30pm on Monday, June 28, 2010.

# [Exercising rights in written form]

Please indicate your approval or disapproval of each proposed item on the attached Exercise of Voting Rights form. Please place your signature or seal where indicated and return the form to the Company. The forms must arrive at the Company no later than the deadline mentioned above.

#### <PARTICULARS>

#### 1. DATE AND TIME

Tuesday, June 29, 2010, at 10:00 a.m.

#### 2. PLACE

Conference Room on the 8th floor of Hibiya Mitsui Bldg.

1-2, Yurakucho 1-chome, Chiyoda-ku, Tokyo

#### 3. AGENDA

## **Matters for Reporting:**

- 1. Business Report and report on the Consolidated Financial Statements for the 98th Fiscal Year (from April 1, 2009 to March 31, 2010), as well as the results of audits of consolidated financial documents conducted by the independent auditors and the Board of Corporate Auditors.
- 2. Report on the Non-Consolidated Financial Statements for the 98th Fiscal Year (from April 1, 2009 to March 31, 2010).

## **Matters for Resolution:**

- 1. Appropriation of Retained Earnings for the 98th Fiscal Year
- 2. Payment of Bonuses to Directors
- Please refer to attached Reports on 98th Business Term for business report relevant consolidated and non-consolidated financial documents and auditors' reports.
- For those planning to attend the meeting in person, please submit the attached Exercise of Voting Rights form at the reception desk upon your arrival.
- Any changes to attached Shareholder Reference Materials, Business Report, Consolidated and Non-Consolidated financial documents will be posted on the Company's website (http://www.mitsuifudosan.co.jp/corporate/ir/shareholder/meeting/index.html).

#### MATTERS TO BE RESOLVED AND MATTERS FOR REFERENCE

## Item 1: Appropriation of Retained Earnings for the 98th Fiscal Year

Seeking to further boost corporate value, the Company works to upgrade internal reserves to fund investments in highly profitable businesses, while striving to maintain and increase dividends to shareholders, taking into account business conditions and its financial results.

After extensive consideration of its business results for the year and the aforementioned dividend policy, the Company plans to declare a year-end cash dividend of \(\frac{\pmathbf{\frac{4}}}{11.00}\) per share, the same amount as the previous year-end dividend and the most recent interim dividend. This payment will bring total annual cash dividends to \(\frac{\pmathbf{\frac{4}}}{22.00}\) per share (including the interim dividend already paid).

#### Items Related to Year-End Dividend

- (1) Type of dividend assets: Cash
- (2) Year-end appropriation of dividend assets to shareholders: ¥11.00 per share of common stock, for total payment of ¥9,663,626,401.
- (3) Effective date for appropriation of profits: June 30, 2010

## **Item 2: Payment of Bonuses to Directors**

In light of its performance in the fiscal year ended March 31, 2010, the Company proposes paying bonuses to its eight (8) directors (at fiscal year-end; excludes outside directors), for a combined a total of ¥219 million.

# CONSOLIDATED BALANCE SHEETS

(At March 31, 2010)

¥987,573 63,291 24,478 243 328,844 164,511 174,732 8,336 8,330 14,449 9,321 73,412 43,770 75,153 (1,302 2,722,850 2,074,946 537,952 7,231
24,478 243 328,844 164,511 174,732 8,336 8,336 14,449 9,321 73,412 43,770 75,155 (1,302 2,722,850 2,074,946 537,952
243 328,844 164,511 174,732 8,336 8,330 14,449 9,321 73,412 43,770 75,153 (1,302 2,722,850 2,074,946 537,952
328,844 164,511 174,732 8,336 8,336 14,449 9,321 73,412 43,770 75,155 (1,302 2,722,850 2,074,946 537,952
164,511 174,732 8,336 8,330 14,449 9,321 73,412 43,770 75,155 (1,302 2,722,850 2,074,946 537,952
174,732 8,336 8,336 14,449 9,321 73,412 43,770 75,153 (1,302 2,722,850 2,074,946 537,952
8,336 8,330 14,449 9,321 73,412 43,770 75,155 (1,302 2,722,850 2,074,946 537,952
8,330 14,449 9,321 73,412 43,770 75,153 (1,302 2,722,850 2,074,946 537,952
9,321 73,412 43,770 75,155 (1,302 2,722,850 2,074,946 537,952
73,412 43,770 75,155 (1,302 2,722,850 2,074,946 537,952
43,770 75,155 (1,302 2,722,850 2,074,946 537,952
75,155 (1,302) 2,722,850 2,074,946 537,952
(1,302 2,722,850 2,074,946 537,952
2,722,850 2,074,946 537,952
2,722,850 2,074,946 537,952
537,952
7,231
7,231
1,466,951
33,845
28,964
30,875
17,308
13,567
617,027
392,744
2,217
175,774
11,493
1,405
40,529
(7,137)

	(# 1111110118)
LIABILITIES:	
Current Liabilities:	¥593,355
Notes and Accounts Payable—Trade	76,749
Short-Term Debt	279,403
Commercial Paper	24,000
Bond Redeemable Within One Year	10,000
Income Taxes Payable	6,806
Advances from Construction in Progress	12,650
Deferred Income Taxes	455
Allowance for Completed Project Indemnities	1,593
Allowance for Possible Guarantee Losses	229
Other Current Liabilities	181,467
Long-Term Liabilities:	2,087,841
Corporate Bonds	235,000
Long-Term Debt	1,918,316
Deposits from Tenants	366,770
Deferred Income Taxes	26,374
Deferred Tax Liabilities on Land Revaluation	192,238
Allowance for Employees' Retirement Benefits	31,528
Allowance for Directors' and Corporate Auditors' Retirement Benefits	1,086
Other Long-Term Liabilities	36,526
TOTAL LIABILITIES	2,681,197
NET ASSETS:	
Total Shareholders' Equity	719,080
Common Stock	174,296
Additional Paid-in Capital	248,320
Retained Earnings	301,653
Treasury Stock	(5,189)
Total Valuation, Translation	288,731
Adjustments and Others	200,731
Net Unrealized Holding Gains on Securities	51,913
Deferred Gains or Losses on Hedges	(588)
Surplus from Land Revaluation	271,337
Foreign Currency Translation Adjustment	(33,931)
New Share Subscription Rights	378
Minority Interests in Consolidated	21,036
Subsidiaries Total Net Assets	
	1,029,226 ¥3,710,423
TOTAL LIABILITIES AND NET ASSETS	+3,710,423

(¥ millions)

# CONSOLIDATED STATEMENTS OF INCOME

(For the Year Ended March 31, 2010)

		(¥ millions)
Revenue from Operations	¥1,384,806	
Cost of Revenue from Operations	1,120,091	
Gross Operating Profit	264,715	
Selling, General and Administrative Expenses	144,130	
Operating Income	120,585	
Non-Operating Income:	6,839	
Interest Income	300	
Dividend Income	2,454	
Equity in Net Income of Affiliated Companies	2,027	
Other Non-Operating Income	2,056	
Non-Operating Expenses:	33,523	
Interest Expenses	29,544	
Other Non-Operating Expenses	3,979	
Ordinary Income	93,901	
Extraordinary Gains:	26,339	
Gain on Sales of Investment Securities	25,713	
Other Extraordinary Gains	626	
Extraordinary Losses:	22,550	
Impairment Loss	18,938	
Other Extraordinary Losses	3,612	
Income before Income Taxes	97,690	
Income Taxes	28,013	
Deferred Income Taxes	8,560	
Minority Interests	1,031	
Net Income	¥60,084	

# NONCONSOLIDATED BALANCE SHEETS

(At March 31, 2010)

			(¥ millions)
ASSETS:		LIABILITIES:	
Current Assets:	¥574,842	Current Liabilities:	¥488,008
Cash and Time Deposits	37,186	Accounts Payable	17,515
Accounts Receivable	6,188	Short-Term Debt	30,000
Real Property for Sale	192,715	Long-Term Debt Due Within One Year	214,514
Real Property for Sale in Progress	24,767	Commercial Paper	24,000
Land for Development	46,909	Bond Redeemable Within One Year	10,000
Prepaid Expenses	125	Lease Obligations	219
Advances Paid for Purchases	3,352	Other Payables	8,782
Short-Term Loans	140,207	Accrued Expenses	8,618
Other Receivables	17,601	Advances Received	25,101
Operational Investment	74,451	Deposits	139,789
Deferred Income Taxes	20,035	Other Current Liabilities	9,467
Other Current Assets	11,600	Long-Term Liabilities:	1,967,079
Allowance for Doubtful Accounts	(300)	Corporate Bonds	235,000
Fixed Assets:	2,757,027	Long-Term Debt	1,140,930
Tangible Fixed Assets:	1,813,305	Deposits from Tenants	354,427
Buildings	394,177	Lease Obligations	1,318
Structures	11,562	Deferred Income Taxes	21,127
Machinery	2,842	Deferred Income Taxes - Revaluation	188,850
Transportation Equipment	10	Allowance for Employees' Retirement	12,914
Tools, Furniture and Fixtures	7,290	Allowance for Directors' and Corporate Auditors' Retirement Benefits	581
Land	1,364,386	Other Long-Term Liabilities	11,930
Construction in Progress	30,279	TOTAL LIABILITIES	2,455,088
Other Tangible Fixed Assets	2,757	NET ASSETS:	
Intangible Fixed Assets:	17,110	Shareholders' Equity:	548,069
Leasehold Rights	14,330	Common Stock	174,296
Software	2,397	Additional Paid-in Capital	248,312
Other Intangible Fixed Assets	382	Capital Reserve	248,272
Investments and Other Assets:	926,611	Other Surplus	40
Investment Securities	272,991	Retained Earnings	130,607
Equities in Consolidated Subsidiaries and Affiliated Companies	225,912	Legal Reserve	13,688
Long-Term Loans	524	Other Retained Earnings	116,918
Long-Term Loans to Affiliates	1,761	Asset Replacement Reserve	29,259
Claims in Bankruptcy and Reorganization	268,366	Special Depreciation Reserve	1,732
Long-term Prepaid Expenses	127	Special Reserve	16,790
Lease Deposits	17,933	Retained Earnings Carried Forward	69,137
Deferred Income Taxes	162,406	Treasury Stock	(5,147)
Other Investments and Assets	6,058	Total Valuation, Translation Adjustments and Others:	328,334
Allowance for Doubtful Accounts	(29,470)	Net Unrealized Holding Gains on Securities	51,829

TOTAL ASSETS	¥3,331,869

# NONCONSOLIDATED STATEMENTS OF INCOME

(For the Year Ended March 31, 2010)

	(¥ millions)
Revenue from Operations	¥521,377
Cost of Revenue from Operations	433,544
Gross Operating Profit	87,833
Selling, General and Administrative Expenses	20,741
Operating Income	67,092
Non-Operating Income:	27,879
Interest Income	5,696
Dividend Income	20,840
Other Non-Operating Income	1,342
Non-Operating Expenses:	28,724
Interest Expenses	25,529
Other Non-Operating Expenses	3,195
Ordinary Income	66,247
Extraordinary Gains:	25,708
Gain on Sales of Investment Securities	25,708
Extraordinary Losses:	23,760
Impairment Loss	14,056
Provision of Allowance for Bad Debts	9,703
Income before Income Taxes	68,196
Income Taxes	7,460
Deferred Income Taxes	11,019
Net Income	¥49,716